

How American National Bank Modernized Legacy Data Management with Flntegrate's FusionLRS Platform

A Texas-based community bank discovers that specialized expertise and personalized service deliver enterprise-level results in legacy data conversion

American National Bank based in Mount Pleasant, Texas faced a critical challenge when converting from their core system – how to efficiently preserve and access years of historical data without the excessive costs and complexity typical of traditional conversions. Through their partnership with DCI, the bank was introduced to Flntegrate Technology and their FusionLRS solution. Despite initial concerns of not working with one of the big CORE providers with seemingly endless resources and support staff, the bank quickly discovered that Flntegrate's specialized expertise, personalized approach and more than 20 years of experience, delivered superior results, including enhanced searchability that would streamline future audit preparations.



Mount Pleasant, Texas

CHALLENGE

- Preserve complex legacy data during core conversion
- Needed accurate indexing and complete data mapping
- Traditional big-core conversion options were costly and inflexible

WHY FINTEGRATE

- Deep experience with the bank's previous core
- Specialized, hands-on support

SOLUTION

- FusionLRS hybrid
- 9-month discovery + 90-day implementation
- Fully customized configuration

RESULTS

- Superior search and query functionality
- Faster audit prep and data retrieval
- Foundation for long-term retention strategy

The Challenge: Navigating Core Conversion Complexity

When American National Bank embarked on their core system conversion, they understood the critical importance of maintaining access to their historical data, both for regulatory compliance and customer service. "Our old core was kind of a unique animal when it comes to how it stores documents and archives content," explained Austin B. Niblett, IT & Security Officer for American National Bank. **The bank needed a solution that could handle these unique complexities while ensuring seamless access to legacy data, images and indexing.**

The institution initially considered multiple options, including one of the large core provider's products, which represented the traditional, established approach to legacy data conversion and archiving. However, they needed more. They required a system that would genuinely enhance their operational efficiency from a company that understood the importance of verifying all the data, indexes and mapping were complete and correct.

Finding the Right Partner Through Strategic Relationships

American National Bank's introduction to Flntegrate came through their relationship with DCI, where Flntegrate was positioned as the recommended partner for data conversion services. This partnership provided the bank with an integrated solution as part of their broader conversion strategy.

What initially caught the bank's attention was not just Flntegrate's technology, but the depth of experience within their team, particularly with their existing core system. "Knowing the detailed history of all the companies their team had worked with and their previous experience with other banks using our same core – that was a big piece of comfort in our decision," Niblett noted.

"Their past experiences and success rate gave us confidence that Flntegrate understood our unique needs."

A Hybrid Approach to Implementation

American National Bank implemented a hybrid configuration of FusionLRS, combining the benefits of on-premises control with networked accessibility. The bank installed a server in their data center, with access provided through a secure URL connection, allowing employees to research and retrieve archived information from any location.



"We wanted to be able to store all of this archived information on a server at our data center and access it from our bank network from any location," Niblett explained.

Flntegrate successfully delivered on this specific configuration requirement, demonstrating their flexibility in adapting to client needs.

The implementation timeline reflected Flntegrate's thorough approach. The hands-on technical work was completed efficiently in about 90 days; however, the bank had the foresight to engage with Flntegrate approximately nine months before their conversion. This timeframe included initial discovery, exploratory analysis of the existing system, and close collaboration with the bank's IT department.

Results: Beyond Basic Archiving

The implementation of FusionLRS delivered immediate value that exceeded American National Bank's initial expectations. While they originally viewed the project as simply meeting their legacy data storage requirements, the results revealed significant operational advantages.

The most striking improvement came in the system's search capabilities. "I've got a pretty robust query system for being able to look up and dive deeper into the data – far superior to what I found with one of the big core provider's products," Niblett reported. This enhanced searchability represents a fundamental shift from passive archiving to active data utilization.

The superior functionality has also positioned the bank for improved regulatory compliance and efficiency. "I'm hoping that we will gain some efficiencies in audit prep," Niblett explained. "The ease of being able to query the data should definitely save us time."

The bank's positive experience has also prompted discussions about expanding the platform's use.

"We were impressed enough with the software and the ease of searchability that we're considering it for more than what we signed on for initially," Niblett shared. "I even took the time to ask if we wanted to further add documents and keep this updated every year so that this becomes our go-to long-term retention platform."

The Value of Specialized Expertise

American National Bank's experience highlights the advantages that specialized technology providers with many years of experience can offer institutions. While Flntegrate's size initially raised some considerations, their focused expertise and personalized service ultimately proved to be significant advantages.

"When you have a specialized team like Flntegrate, you get that custom-tailored experience, which they definitely delivered on," Niblett said.

The personal attention from specialists who deeply understood their system made a meaningful difference in the project's success.

Looking Forward: A Foundation for Future Growth

American National Bank's successful implementation of FusionLRS has created a foundation that extends beyond immediate data archiving needs. The platform's capabilities position the bank to evolve their approach to data management and regulatory compliance as their needs grow.

When other financial institutions in similar situations have reached out for guidance, Niblett has been unequivocal in his recommendations.

"There's one bank that called me a couple weeks ago – they're entertaining the idea of going with the same core we went with, and they saw Flntegrate's name in the contract. I gave them a glowing review," he shared. **"I definitely recommend it to other banks and would use them again if given the choice."**

FusionLRS

Revolutionizing Data Conversion



Built by Data Conversion Pioneers

While the average financial institution undergoes a system conversion once every 8.5 years, we've managed as many as **300 conversions** in a single year.

We are the experts!



**Contact us to
learn more.**

sales@fintegratetech.com